### Benivo for Global Indian Relocation

Webinar February 13th 2020



#### **Your Hosts**

Pankaj Bhatia, Strategy Lead



Matthew Chic, Commercial Officer

"Relocation was built from west to east."

Now it is east to west."

~Praveen Hebbale, CGI



It's a self-serve, on-demand world.



Assignments are going down. Movement for work is going up.



Relocation policies have leaner budgets.



Compliance remains critical - and challenging with scale.



Employee Experience, Cost and Time are critical factors to solving relocation support.



#### Audience Check-In

# What's a critical challenge for you now?

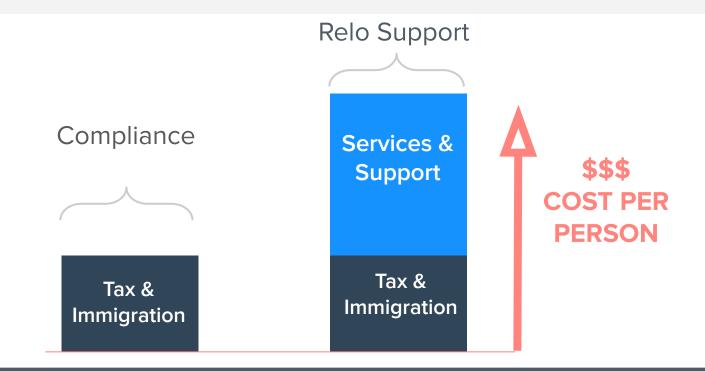


# The services challenge

The industry currently offers a poor choice for solutions....



# Compliance Only vs Spend a fortune



#### Benivo creates a new choice...

Cost-effective. Global.

Plug & Play Integrations. Solves Core Needs.

Delivers ROI on the benefit.



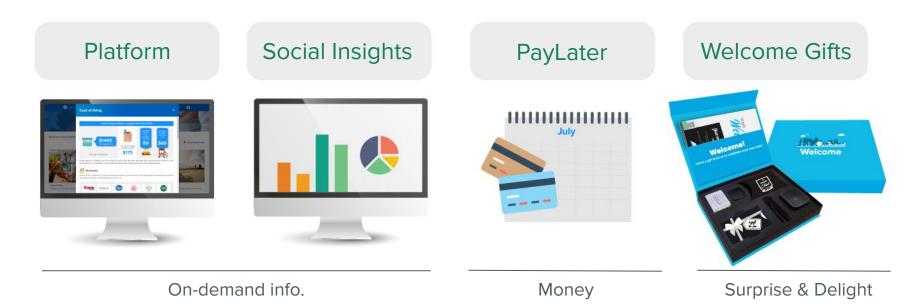
#### How?

- 1) Instant access to critical information
  - 2) Instant access to money
    - 3) Surprise & Delight



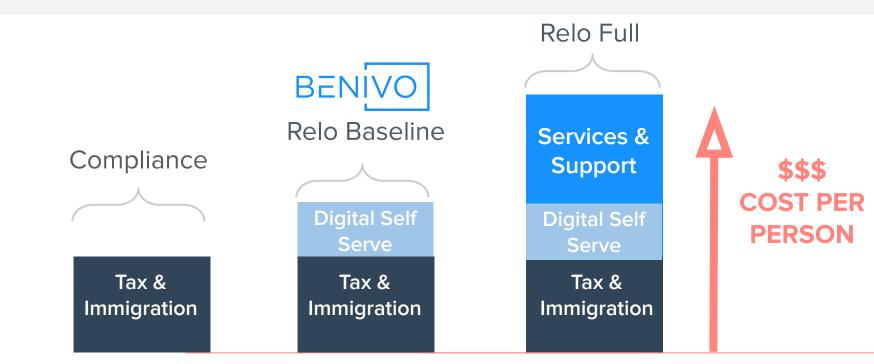
### **Destinations by Benivo**

SaaS to help transfers, assignees and new hires move and settle-in.



**Unlimited Locations. Unlimited Customisations.** 

#### A better baseline



# Why Benivo for Global Indian Relocation?





Global Scope. Consistent Experience.

Project mobility means 1000's of locations, maybe 1 time for 1 person.



#### **Saving Money.**

Using lite technology tools for basic process improvements to initiate vendors (eg serviced apartments), fire emails, send reminders etc.



#### **Saving Money.**

Research shows that without basic services, the cost is 80 hours and \$8,000 average per employee.



#### **Saving Time.**

Empowering employees to self-serve with a single-source-of-truth for managing internal processes, internal and external vendors.



Better compliance through automation.

Reducing manual tasks for HR.

Introducing receipt and read confirmations by employees.



#### Access to Cash.

Solving the payroll switch.

Employees wait to get paid when transferring payrolls.



#### Access to Cash for housing.

A core duty of care responsibility is ensuring employees can get into a property.



Access to Cash flow - interest free.

Accommodating cost of living changes. Typically, outbound mobility goes to higher cost of living areas.



#### Scam & Frauds Prevention

Guiding employees on how to be safe is an important duty of care when going to new housing markets.



Sharing experiences & connecting networks.

For schools, areas to live, services & lifestyle.

Benivo formalises with Whatsapp Groups & Social Insights.



#### **Surprise & Delight.**

The welcome gift experience includes supporting local causes in India, letters from company leaders and things to do in the new city.

# Demo



# 60 Licenses & 60 Days Trial Opportunity 2020



# Q & A



#### **Extra Resources**

- What Clients Say → Watch Now
- What Users Say → Watch Now
- Client Case Studies → Read Now



#### **PAYLATER**

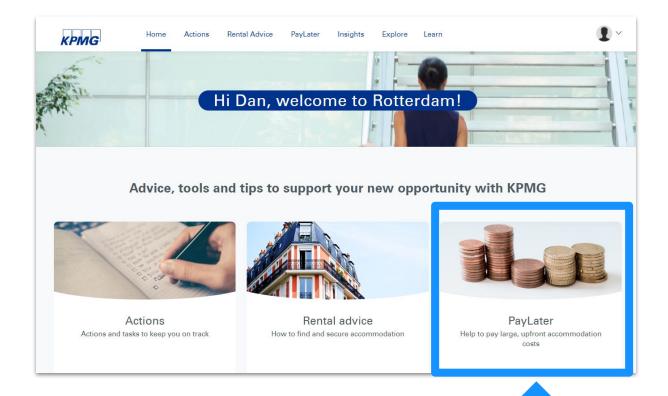
Employees can pay their rent & deposit by instalments after they get paid, interest free.

\$3,000 coverage

Solve cash flow concerns

Budget neutral finance support

No legal/payroll costs or tax impact



"The PayLater scheme is a blessing. I wouldn't have been able to relocate without it." - Savannah, relocated with Benivo

#### ACTION HUB

What to do, when, and how to do it.

Personalised list of actions to move/settle-in.

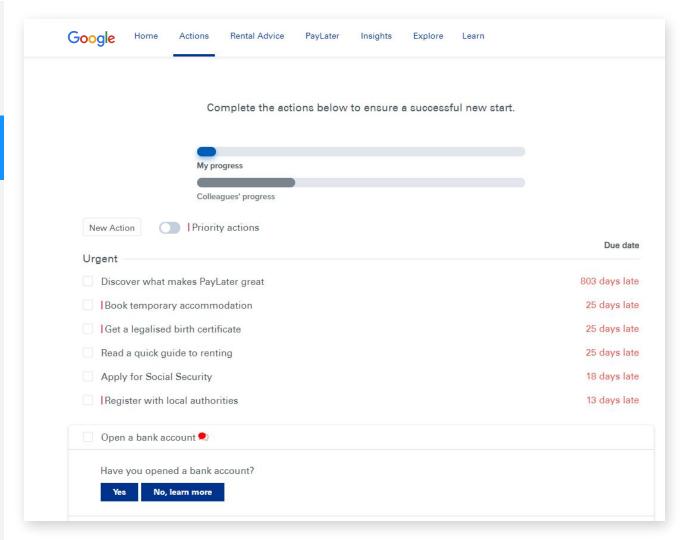
Flexible workflows

Forms

Digital signatures

**Notifications** 

Customization

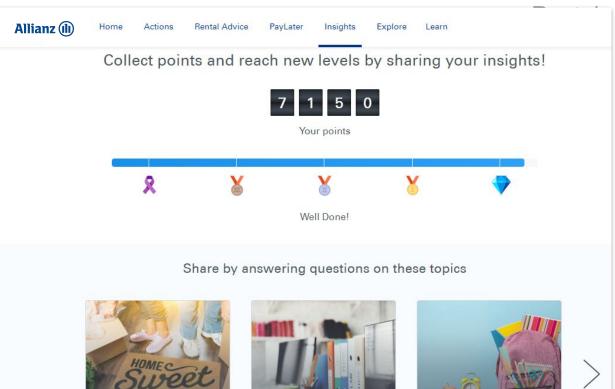


#### **SOCIAL INSIGHTS SYSTEM**

#### **Learn from Colleagues**

Local services reviews, star ratings, destination advice and insights from colleagues who moved before.







Earn 100 points

Let us know your top tips for getting stuff done



Earn 140 points

Tell us which services you use in Rotterdam



Earn 120 points

Tell us what you know about schools in Rotterdam

#### HOUSING HUB

Guides, tools and resources you need to find a place to live.

Short & long term housing market briefings

Where to live

Norms for prices, commutes and neighborhoods

How to search the market and search effectively

Negotiating prices & referencing

Avoiding scams

Understanding your contract



Home

ac Bo

Rontel Advice

ter Insigh

ro Lo



Here you will find rental advice, tools and resources to help you with your move.

#### 0/5 COMPLETED



#### Explore the rental market

Find areas to live in based on your budget and commute preferences

0/1 module completed

Let's start



#### Search for housing

How to search for housing, schedule viewings and avoid scams

0/5 module completed



#### Securing housing

The final steps towards making a property your new home

0/4 module completed



#### Pay for your accommodation

Access PayLater and pay your upfront expenses with ease

1/2 module completed



#### Make your move

Move your belongings and set up your new home

0/3 module completed

# Request Demo

Go Here →



# Benivo works with over 50 leading employers directly or through partners













Bloombera









































#### **About Benivo**

\$15M Institutional VC Funding | FEM EMMAs Award Winner







